



# ANNUAL MEETING AGENDA

THE ORDER OF OUR ANNUAL MEETING AGENDA IS FIXED BY SECTION 3.03, ARTICLE D OF OUR BY-LAWS

The order of business at the annual meeting shall be as follows:

1. Ascertain that a quorum is present.
2. Reading and approval of the minutes of the last meeting.
3. Report of the directors by the chairman of the board of directors, or in his absence by the vice-chairman.
4. Report from the president.
5. Unfinished business
6. New business, other than election of directors.
7. Election of directors.
8. Adjournment

NOTE: Chairman may rearrange agenda if so authorized by vote of members present.

After reviewing several credit unions I chose Texas Bay Credit Union to open an account with online. Liberty called me the next morning and walked me through the final process (super easy). She was so sweet!! I felt like an individual, not just another number. She was very personable and made me feel so good talking to her. The line of products they offer are amazing and I looking forward to utilizing them.

Thank you for a great experience Liberty!!!

-Michaela F.

## 2023 ANNUAL MEETING ADDRESS – Thoughts from our CEO and our Chairman of the Board

### *Entering 2023: Economic Expectations and Resilience*

As 2023 began, the specter of a U.S. recession loomed large, with over 85% of economists predicting its arrival by year's end. The inversion of the yield curve in July 2022, typically a precursor to economic downturns, heightened these concerns. However, as we reflect on the year that unfolded, the predicted recession failed to materialize. Instead, the U.S. economy displayed remarkable resilience, expanding at a rate of 4.9% in the third quarter. Unemployment remained below 4%, and the Consumer Price Index saw a decline to 3.1% in November. This positive trajectory is attributed to the U.S. Federal Reserve's adept handling of inflation through rapid interest rate hikes, effectively avoiding an economic downturn.

### *Historical Parallels and Lessons*

Drawing parallels with 1995, when the economy faced uncertainty, this time around, proactive measures akin to rate cuts were implemented, staving off a potential recession. While economic conditions appear robust relative to story, uncertainties persist, emphasizing the need for vigilance.

### *Texas Bay Credit Union's Performance*

Against this backdrop, Texas Bay Credit Union forged ahead with strength, achieving yet another record-breaking year. With an 87-year legacy of building a solid financial foundation, the credit union's focus on excellent risk management, solid fundamentals, and

member-centric practices propelled it to new heights.

### *Member-Centric Approach*

The enduring success of Texas Bay is rooted in its unwavering commitment to member relationships. By prioritizing innovative products and services tailored to evolving needs, the credit union consistently offers opportunities for its members. This commitment was reflected in thousands of Google reviews, positioning Texas Bay as the #1 5-star rated credit union in the Houston area. The credit union also received three prestigious Houston Chronicle "Best of the Best" awards.

### *Technological Advancements and Growth*

Throughout 2023, Texas Bay continued its mission to simplify banking with cutting-edge technology. The introduction of a user-friendly online application system streamlined processes for opening deposit accounts, certificates of deposits, and applying for loans or credit cards. The credit union experienced robust growth in loans, deposits, and memberships, marking one of its strongest years.

### *Financial Strength and Momentum*

From a financial strength perspective, Texas Bay is at an unprecedented high. The credit union's momentum, evident in its scale, efficiency improvements, and increased resources, positions it well for the future. This growth translates into enhanced services and products for

members, reaffirming Texas Bay's readiness to navigate economic challenges.

### *Acknowledgments*

The achievements of 2023 were made possible by the dedicated staff and volunteer Board of Directors of Texas Bay Credit Union. Their commitment, passion, and unified effort drove the credit union's success. A heartfelt thank you is extended to them and the members who continue to place their confidence in the credit union's leadership.

### *Conclusion*

As Texas Bay Credit Union closes the chapter on 2023, it stands resilient, fortified by a legacy of excellence and a commitment to members. The credit union remains poised to face the uncertainties of the future, confident in its ability to provide world-class service and drive continued growth.



**Jesse Gutierrez**  
CEO



**Rudy Wright**  
Chairman

# 2023 Highlights



Became the Official Credit Union of Houston Dynamo FC

Felt like being with family, great conversation, detailed information provided, impeccable character! Need more than 5 stars for Zamaris! Thank you for everything!!  
-Amethyst Y.



Donated over 27,000 toys to the annual UPVETS and Toys for Tots toy drive benefiting Houston area families.

I appreciate doing business with a place I can trust, a place with good, caring, and professional people!  
-Bo G.

Awarded Best of the Best Financial Planning/Investment Service, Insurance Agency, and Mortgage Lender in Houston by the Houston Chronicle and became a finalist in the credit union category.



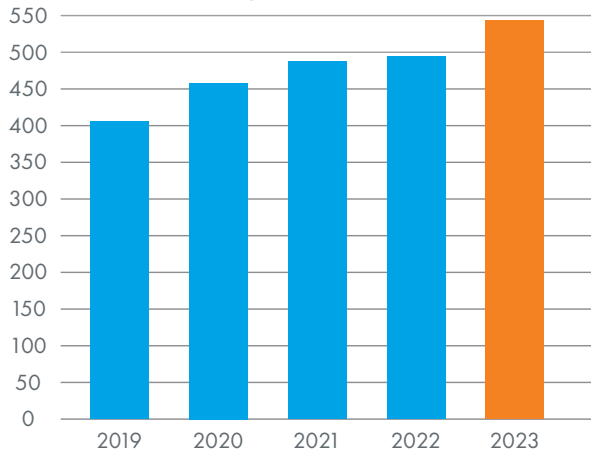
Awarded 5 high school seniors the \$2,500 Texas Bay Scholarship.



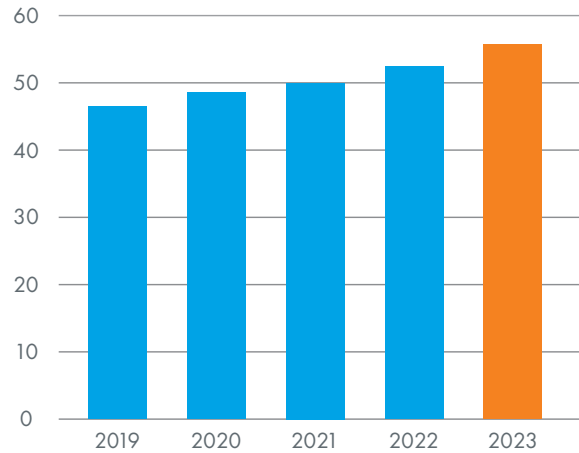
Collaborated with local small businesses to host 4 pop-up events.

# 2023 By the Numbers

Total Deposits in Millions



Total Members in Thousands



53,856 texts and  
209,218 calls served  
by our Call Center

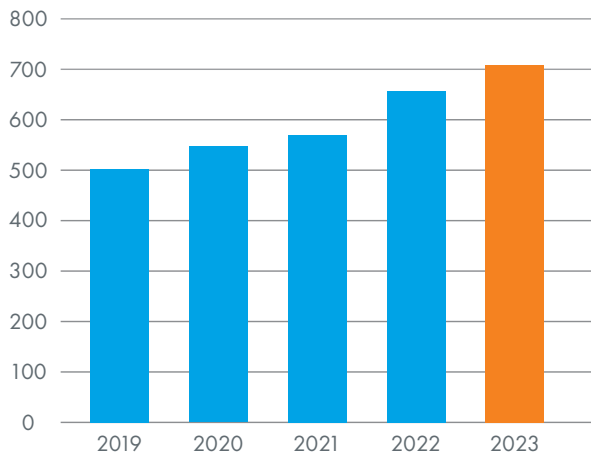


\$16,370,637  
average in monthly  
loan production

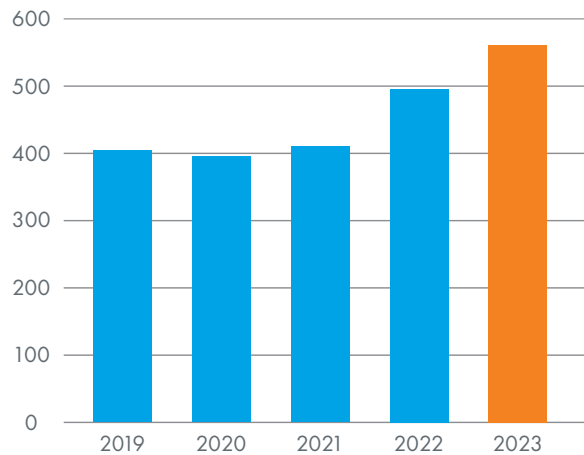


40,913 members  
served by our  
virtual tellers

Total Assets in Millions



Total Loans in Millions



1,654 five  
star reviews

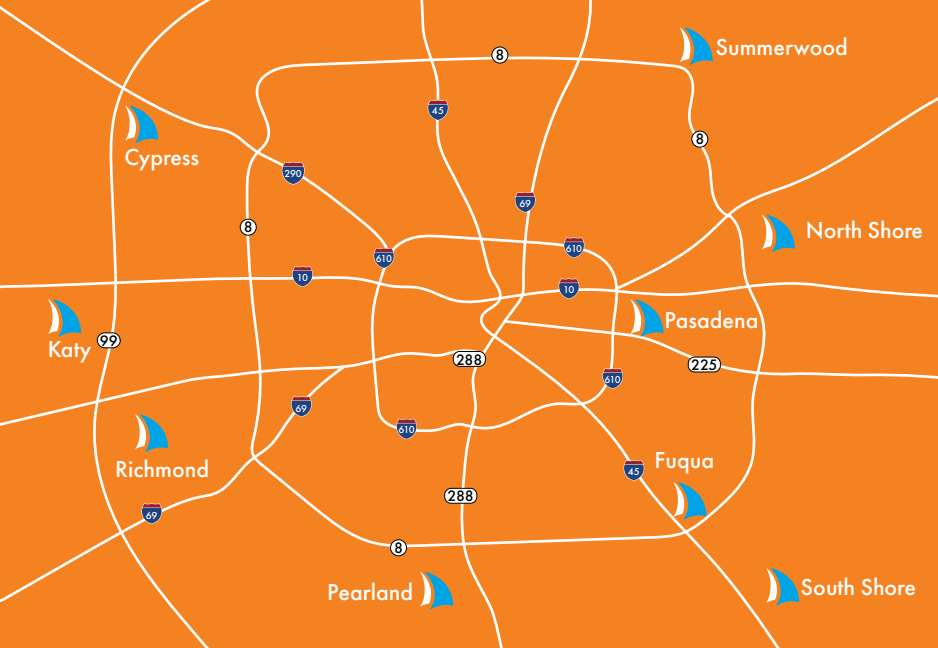
It is my distinct pleasure to tell you about my fantastic experience at Texas Bay Credit Union. Ammar has been a true professional, solid attention to detail, courteous, and on top of his business. I feel right at home when I walk into the branch. Ammar gives me confidence in my financial transactions. He's genuinely concerned for me and strives to give me his best attention. I'm so fortunate to have discovered Texas Bay Credit Union.

-Bob H.

| Assets                        | 2022                 | 2023                 |
|-------------------------------|----------------------|----------------------|
| Loans                         | \$498,620,010        | \$567,703,795        |
| Allowance for Loan/ODP Losses | (\$4,508,359)        | (\$6,251,288)        |
| Accounts Receivable           | \$18,329,068         | \$17,114,777         |
| Cash on Hand                  | \$82,840,939         | \$75,698,556         |
| Investments                   | \$24,946,928         | \$19,875,992         |
| Other Assets                  | \$32,724,561         | \$32,554,106         |
| <b>Total Assets</b>           | <b>\$652,953,147</b> | <b>\$706,695,937</b> |

| Liabilities                           | 2022                 | 2023                 |
|---------------------------------------|----------------------|----------------------|
| Payable & other Misc. Liabilities     | \$106,158,429        | \$94,813,723         |
| Member Deposits                       | \$482,460,425        | \$543,834,258        |
| Capital                               | \$60,052,769         | \$63,032,770         |
| Net Income                            | \$4,281,524          | \$5,015,186          |
| <b>Total Liabilities &amp; Equity</b> | <b>\$652,953,147</b> | <b>\$706,695,937</b> |

| Income & Expense Statement    | 2022                | 2023                |
|-------------------------------|---------------------|---------------------|
| Interest on Loans             | \$27,338,521        | \$35,957,096        |
| Income on Investments         | \$1,604,623         | \$4,465,917         |
| Total Interest Income         | \$28,943,144        | \$40,423,013        |
| Fee & Other Income            | \$16,492,022        | \$18,820,833        |
| <b>Total Income</b>           | <b>\$45,435,166</b> | <b>\$59,243,845</b> |
| Operating Expenses            | \$34,868,342        | \$40,057,063        |
| Provision for Loan/ODP Losses | \$3,990,744         | \$7,334,112         |
| Dividends                     | \$2,291,058         | \$6,880,121         |
| Total Expenses                | \$41,150,145        | \$54,271,295        |
| Non-Operating Income          | -\$3,497            | \$42,635            |
| <b>Net Income</b>             | <b>\$4,281,524</b>  | <b>\$5,015,186</b>  |



## 2023 INDEPENDENT AUDITOR'S REPORT

The Board of Directors is primarily responsible for overseeing the overall safety and soundness of Texas Bay Credit Union as well as the organization's adherence to operating policies, procedures, and regulations.

Each year, the Board reaffirms their commitment to ensure your credit union is financially stable and maintains the highest member service standards possible.

The Board oversees the annual audit performed by an independent auditing firm. Nearman, Maynard, Vallez, CPAs, P.A. performed an audit of the credit union's financial statements as of June 30, 2023 and 2022 which was reviewed by the Board with no exceptions. Additionally, the Board oversees a number of third party on-site audits of each branch and the review of member account records to verify their accuracy.

As a result of these combined efforts, I am proud to report that Texas Bay Credit Union and its assets remain financially sound and secure.

Rudy Wright, Board Chairman

### Fuqua (Main Office)

12611 Fuqua St., Houston, TX 77034  
 Phone: 713.852.6700 • Fax: 281.464.9230  
 Website: TexasBayCU.org

### North Shore

15763 Wallisville Rd.  
 Houston, TX 77049

### Summerwood

12310 W. Lake Houston Pkwy  
 Houston, TX 77044

### Pasadena

1301 Highway 225  
 Pasadena, TX 77506

### South Shore

6640 South Shore Blvd.  
 Suite 100  
 League City, TX 77573

### Pearland

11555 Magnolia Pkwy.  
 Suite 170  
 Pearland, TX 77584

### Richmond

18320 West Airport Blvd.  
 Suite 100  
 Richmond, TX 77407

### Cypress

9212 Fry Rd.  
 Suite 100  
 Cypress, TX 77433

### Katy

4747 FM 1463  
 Suite 1000  
 Katy, TX 77494

Great experience! Great interest rate! Great credit union! Texas Bay is definitely the way to go!  
 -Keshla D.

# Board of Directors 2023

### Next Elections

|                                     |                    |
|-------------------------------------|--------------------|
| <b>Chairman</b> , Rudy Wright       | 2026 - 2029 - 2032 |
| <b>Vice-Chairman</b> , Tom Merchant | 2025 - 2028 - 2031 |
| <b>Secretary</b> , Raymond Andrews  | 2026 - 2029 - 2032 |
| <b>Treasurer</b> , John Swanson     | 2025 - 2028 - 2031 |

### Directors

|                |                    |
|----------------|--------------------|
| Larry Clowers  | 2026 - 2029 - 2032 |
| Mark Wygant    | 2024 - 2027 - 2030 |
| Mike Cacciotti | 2025 - 2028 - 2031 |
| Wayne Otwell   | 2024 - 2027 - 2030 |
| Jeff Barba     | 2024 - 2027 - 2030 |

### Advisory Directors

Curt Burnett  
 Alejandro Hernandez

# Leadership Team 2023

**President & CEO**, Jesse Gutierrez  
**Executive Vice President & CFO**, Syed Dinar  
**Vice President Branches & Operations**, Brandy Guzman  
**Vice President Lending**, Bret Hoda  
**Vice President Card Services & Facilities**, Brian Ellis  
**Vice President Marketing & Business Development**, Charlotte Yocom  
**Vice President Technology**, Chauncey Onyon  
**Vice President Human Resources**, Chelly DeLeon  
**Vice President Training & Compliance**, Jeremy Bratton  
**Vice President Internal Operations**, Paul Maslonka

# Texas Bay

CREDIT UNION



#1  
★ ★ ★ ★ ★

TexasBayCU.org



Insured by NCUA